

# Yi Lu

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## Research Interests

International Trade; Development Economics; Chinese Economy

## Education

- 2003-2007, Ph.D., School of Business, University of Hong Kong, Hong Kong
- 2000-2003, M.A., School of Management, Fudan University, China
- 1996-1999, B.S., Biology, Fudan University, China

## Work Experiences

- January 2014-, Associate Professor (with tenure), Department of Economics, National University of Singapore
- July 2010- December 2013, Assistant Professor, Department of Economics, National University of Singapore
- September 2007- June 2010, Research Assistant Professor, School of Business, University of Hong Kong

## Publications

- “Government Expropriation and Chinese-Style Firm Diversification”, (with Julan Du and Zhigang Tao), *Journal of Comparative Economics*, forthcoming
- “The Role of the State in Resolving Business Disputes in China”, (with Julan Du and Zhigang Tao), *Journal of Comparative Economics*, forthcoming

- “Does Competition Lead to Customization?”, (with Wen-tai Hsu and Travis Ng), *Journal of Economic Behavior and Organization*, forthcoming
- “Pure Exporter: Theory and Evidence from China”, (with Jiangyong Lu and Zhigang Tao), *World Economy*, forthcoming
- “City-industry Growth in China”, (with Juan Ni, Linhui Yu and Zhigang Tao), *China Economic Review* (December 2013), Vol. 27, 135-147
- “How Do Exporters Respond to Antidumping Investigations?”, (with Zhigang Tao and Yan Zhang), *Journal of International Economics* (November 2013), Vol. 91 (2), 290-300
- “Import Competition and Skill Content in U. S. Manufacturing Industries”, (with Travis Ng), *Review of Economics and Statistics* (October 2013), Vol. 95 (4), 1404–1417
- “The Impact of Income on Democracy Revisited”, (with Yi Che, Peng Wang and Zhigang Tao), *Journal of Comparative Economics* (February 2013), Vol. 41 (1), 159-169
- “Do Institutions not Matter in China? Evidence from Manufacturing Enterprises”, (with Ivan P.L. Png and Zhigang Tao), *Journal of Comparative Economics* (February 2013), Vol. 41 (1), 74-90
- “Do Imports Spur Incremental Innovation in the South?”, (with Travis Ng), *China Economic Review* (December 2012), Vol. 23 (4), 819-832
- “Bank Loans versus Trade Credit: Evidence from China”, (with Julan Du and Zhigang Tao), *Economics of Transition* (July 2012), Vol. 20 (3), 457-480
- “Institutions and FDI Location Choice: The Role of Cultural Distances”, (with Julan Du and Zhigang Tao), *Journal of Asian Economics* (June 2012), Vol. 23 (3), 210-223
- “Do Domestic and Foreign Exporters Differ in Learning by Exporting? Evidence from China”, (with Julan Du, Zhigang Tao, and Linhui Yu), *China Economic Review* (June 2012), Vol. 23 (2), 296-315
- “Industrial Agglomeration and Firm Size: Evidence from China”, (with Dongya Li and Mingqin Wu), *Regional Science and Urban Economics* (March 2012), Vol. 42 (1-2), 135-143
- “Outsourcing, Product Quality, and Contract Enforcement”, (with Travis Ng and Zhigang Tao), *Journal of Economics and Management Strategy* (Spring 2012), Vol. 21 (1), 1-30 (Lead Article)
- “Contracting Institutions and Vertical Integration: Evidence from China’s Manufacturing Firms”, (with Julan Du and Zhigang Tao), *Journal of Comparative Economics* (February 2012), Vol. 40 (1), 89-107
- “Political Connections and Trade Expansion: Evidence from Chinese Private Firms”, *Economics of Transition* (April 2011), Vol. 19 (2), 231–254

- “Exporting Behavior of Foreign Affiliates: Theory and Evidence from China”, (with Jiangyong Lu and Zhigang Tao), *Journal of International Economics* (July 2010), Vol. 81 (3), 197-205
- “Union Effects on Performance and Employment Relations: Evidence from China”, (with Zhigang Tao and Yijiang Wang), *China Economic Review* (March 2010), Vol. 21 (1), 202-210
- “Contract Enforcement and Family Control of Business: Evidence from China”, (with Zhigang Tao), *Journal of Comparative Economics* (December 2009), Vol. 37 (4), 597-609
- “Geographic Concentration and Vertical Disintegration: Evidence from China”, (with Ben Li), *Journal of Urban Economics* (May 2009), Vol. 65 (3), 294-304
- “Excludable Public Goods: Pricing and Social Welfare Maximization”, (with Chong-en Bai and Zhigang Tao), *Economics Letters* (May 2009), Vol. 103 (2), 72-74
- “Bi-sourcing in the Global Economy”, (with Julan Du and Zhigang Tao), *Journal of International Economics* (April 2009), Vol. 77 (2), 206-214
- “Economic Institution and FDI Location Choice: Evidence from US Manufacturing Firms in China”, (with Julan Du and Zhigang Tao), *Journal of Comparative Economics* (September 2008), Vol. 36 (3), 412-429
- “FDI Location Choice: Agglomeration vs. Institutions”, (with Julan Du and Zhigang Tao), *International Journal of Finance and Economics* (January 2008), Vol. 13 (1), 92-107
- “Why Do Firms Conduct Bi-sourcing”, (with Julan Du and Zhigang Tao), *Economics Letters* (August, 2006), Vol. 92 (2), 245-249

## Teaching

- *International Trade* (Graduate), National University of Singapore, 2010–2014
- *The Modern Chinese Economy* (Graduate), National University of Singapore, 2012–2014
- *International Economics I* (Undergraduate), National University of Singapore, 2010–2014
- *Intermediate Microeconomics* (Graduate), Fudan University, 2010
- *Research Methodologies in Economics and Strategy* (Graduate), University of Hong Kong, 2009–2010
- *Microeconomics Analysis* (Undergraduate), University of Hong Kong, 2008

## Grants

1. “Institutional Foundations for China’s Economic Growth”, Tier 1 Faculty Research Committee, S\$47,500, National University of Singapore, 11/2011-10/2014 (Principal Investigator)
2. “Impacts of Industrial Agglomeration on Firm Performance”, Start-up Grant, S\$30,000, National University of Singapore, 09/2010-08/2013 (Principal Investigator)
3. “An Economic Analysis of Economic Institutions and FDI Location Choice”, General Research Fund (GRF), HK\$250,000, Research Grant Council of Hong Kong SAR Government, 09/2009-08/2011 (Principal Investigator)
4. “The Impacts of Financial Repression on Economic Efficiency and Equality: The Case of China”, General Research Fund (GRF), HK\$414,000, Research Grant Council of Hong Kong SAR Government, 09/2009-08/2011 (Coinvestigator)
5. “Political Connections and Trade Expansion”, Seed Funding, HK\$60,000, University of Hong Kong, 01/2009-12/2010 (Principal Investigator)
6. “Economic Institutions and Foreign Direct Investment in China”, Seed Funding, HK\$200,000, University of Hong Kong, 10/2007-10/2009 (Principal Investigator)

## Conferences/Seminars

- 2014: Southwest University of Economic and Finance, Wuhan University, Huazhong University of Science and Technology, Singapore Management University;
- 2013: Nanyang Technology University, Chinese University of Hong Kong; *Asia Pacific Trade Seminars, Asian Meeting of the Econometric Society, CTRG 3rd Annual Meeting, The 13th SAET Conference, The Fifth IEFES China Conference, The 2013 International conference on global value chain and structural adjustments, Summer Workshop on Industrial Organization and Management Strategy,*
- 2012: National University of Singapore, Sun Yat-Sen University, Xiamen University; *Asia Pacific Trade Seminars, CTRG 2nd Annual Meeting, Yokohama Conference on Empirical Issues of International Trade and Firms*
- 2011: University of Hong Kong, University of International Business and Economics, Shanghai University of Finance and Economics, Singapore Management University, Sun Yat-Sen University; *Asia Joint Workshop in Economics, Asian Meeting of the Econometric Society, CUHK-Fudan-Tsinghua Conference on Chinese Economy, Empirical Investigations in Trade and Investment, Summer Workshop on Industrial Organization and Management Strategy, Tsinghua-HKU Workshop in International Economics*
- 2010: Hong Kong University of Science and Technology, Peking University; *ASSA Annual Meeting, The SRT China Business and Economic Conference*

- 2009: National University of Singapore, Shanghai University of Finance and Economics, University of Hong Kong; *Asia Pacific Trade Seminars, ASSA Annual Meeting, Conference on 'Improving the Human Destiny'*
- 2008: City University of Hong Kong, Fudan University, Hong Kong University of Science and Technology, Peking University, Shanghai Jiaotong University, University of Hong Kong, Zhejiang University; *Far Eastern and South Asian Meeting of the Econometric Society, Summer Workshop on Industrial Organization and Management Strategy, The International Conference on Investments, Technology Spillovers, and East Asian FTA Proceeding*
- 2007: Chongqing University, Shanghai Jiaotong University; *Summer Workshop on Industrial Organization and Management Strategy*
- 2006: University of Colorado at Boulder, *Mid-west International Economics and Economic Theory Meetings*